

Aesthetic Everything Beauty Expo 2020
The Ritz Carlton Los Angeles / JW Marriott Los Angeles LA LIVE
Los Angeles, CA

BOOTHS AVAILABLE!

— LOS ANGELES, CA —

## **EXHIBIT. IMPRESS. SELL!**

AESTHETICS • BEAUTY PROFESSIONALS • SKINCARE

DERMATOLOGISTS • PLASTIC SURGEONS • MEDICAL SPAS • COMPANIES







MAY 2, 2020 **BOOTHS AVAILABLE** • LIMITED SPACE

— LOS ANGELES, CA — Saturday, May 2nd 2020

## THE RITZ CARLTON LOS ANGELES / JW MARRIOTT LOS ANGELES LA LIVE

Sitting on the fringes of downtown L.A. just a short walk from the STAPLES Center and The Grammy Museum, The Ritz-Carlton, Los Angeles has what it takes to make it in this town. The hotel's 123 guest rooms and suites exude an aura of "California cool" with wooden and cream-colored furnishings, crisp white linens and bright splashes of color. Meanwhile, in-room amenities such as iPod docking stations, flat-screen TVs and large windows with sweeping city views ensure that you'll be living it up L.A.-style (you can also enjoy skyline views from the hotel's 26th-floor outdoor rooftop heated swimming pool and Jacuzzi). To keep you looking fabulous, the Ritz houses a 24-hour fitness center and an 8,000-square-foot spa, not to mention a pool lined with cabanas. And if you're looking to see and be seen, the in-house WP24 Restaurant by Wolfgang Puck provides the trendy atmosphere, as well as plates of contemporary Chinese cuisine. Despite all its modern amenities, visitors insist that the Ritz stands out among its (equally pricey) competition thanks to attentive customer service. Plus, if you're a Marriott Rewards member, you can earn or redeem points for choosing to bed down here. - Review from US NEWS













— LOS ANGELES, CA — Saturday, May 2nd 2020

#### Welcome to The Aesthetic Everything Beauty Expo Trade Show

Over 100 Exhibitors, 50 Key Note Speakers, exceptional evening events and a vast networking opportunity at a Luxurious Resort in Los Angeles, CA. The show space is limited to only 100 exhibitors, so sign up soon to reserve your space. Booths & Session times will be selected by the date you register and complete payment.

## **TICKETS ARE ON SALE NOW**

**Exhibitor's Contract starting after page 25** 



## Hosted by: CAMERON MATHISON

# 2020 Aesthetic Everything Beauty Expo

Awards Host and Media Correspondent

— LOS ANGELES, CA — Saturday, May 2nd 2020

#### The Aesthetic Everything Beauty Expo Trade Show



— LOS ANGELES, CA — Saturday, May 2nd 2020

#### The Aesthetic Everything Beauty Expo Trade Show





ETIC









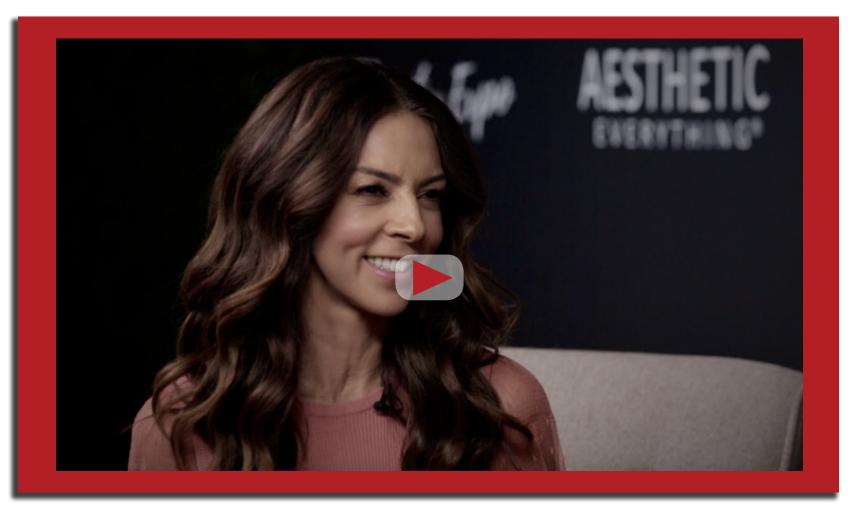






— LOS ANGELES, CA — Saturday, May 2nd 2020

# **AESTHETIC EVERYTHING BEAUTY EXPO 2019 BEVERLY HILLS HIGHLIGHTS VIDEO**



https://www.youtube.com/watch?v=0kghPK8BEYM

— LOS ANGELES, CA — Saturday, May 2nd 2020

## PROFESSIONALS. SUPPLIERS. CUSTOMERS. PRESS.

## We provide marketing that delivers quality buyers!

We will be sending out information to all 2 MILLION followers and connections within our network as well as over 200,000 potential buyers and press.

## AESTHETIC EVERYTHING BEAUTY EXPO IN THE MEDIA

**EMAIL** The digital version of the program will be distributed to our targeted e-database.

ADVERTISING A strategic advertising campaign with full color page ads is published in industry publications.

**WEBSITE** Visitors can visit Aesthetic Everything's website for the latest show info.

**NEWSLETTERS** Visitors are provided with immediate information through our weekly e-blast broadcast

campaigns that are sent to our network members.

**SOCIAL MEDIA** Show flyers and programs are promoted through all Aesthetic Everything social channels.

Monthly press releases are sent to every industry trade and consumer spa magazine to generate buzz and interest for the Aesthetic Everything Beauty Expo.

Aesthetic Everything clients and their products have been seen ON:



















— LOS ANGELES, CA — Saturday, May 2nd 2020

## **AWARDS & ACCOLADES**



Aesthetic Everything has been awarded the **Media Sponsor of the Year** by **Vegas Cosmetic Surgery.** 



Aesthetic Everything is #1 in searches for both **BEAUTY and AESTHETICS** on TWITTER, with over 80,000 views per month.



Aesthetic Everything is #1 in searches for both **BEAUTY and AESTHETICS** on LINKEDIN, with more connections and followers than anyone in the industry.



1.6M



200K



200K



5K



60K



5K

**Total: 2 MILLION Followers** 













— LOS ANGELES, CA — Saturday, May 2nd 2020

## **AWARDS & ACCOLADES**



















— LOS ANGELES, CA — Saturday, May 2nd 2020

## **LAST BEAUTY EXPO EVENT STATS**



















— LOS ANGELES, CA — Saturday, May 2nd 2020

## WHO WILL BE THERE

#### **COMPANIES**

For 2018 Aesthetic Company Examples, See Page 24

#### **EXECUTIVES**

Medical Representatives President/CEO/Owner

#### **DOCTORS**

Plastic Surgeons
Dermatologists
Hair Transplant Physicians
Hormone Transplant
Doctors
Lasik Surgeons
Medical Spas

#### **GROUPS**

Medical Schools
Medical Societies
Research Groups
Medical Associations

#### **MEDICAL PROFESSIONALS**

Aesthetician
Aesthetic Staff
Medical Assistants
Medical Office Staff
Nurse Practitioners
Physician Assistants
Other Beauty and Wellness
Industry Professionals









Beauty is only an experience away so don't miss it. You owe it to yourself!

— LOS ANGELES, CA — Saturday, May 2nd 2020

#### SPONSORSHIP PACKAGES

## PLATINUM PLUS SPONSORSHIP — \$100,000

#### **Includes:**

- Awards Event VIP Exclusive Area within the space, with Cocktails and Dinners for your list of Invitation Only Doctors/Aesthetic Professionals for 30 100 attendees
- (2) Celebrity 20 minute Interviews on the Red Carpet at the event, seated plus award received on the carpet at the awards event. Interview video, raw un-cut free. (1) 20 Minute Media Spotlight highlight one of your new product lines, product launch or device with a key opinion leader on stage. (1) 20 Minute Podcast with an Experienced Podcaster
  - (1) 10x20 prime exhibit space with two chairs, table, and electrical (standard line)
    - TOTE BAGS with logo
  - Pre and Post Show Marketing of your Booth and Sponsorship throughout the Year to over 200,000 subscribers
    - Profile on Aesthetic Everything ONE YEAR
    - 6 newsletters sent out to over 200,000 subscribers
    - 6 social posts sent to over 2 MILLION followers on 5 social networks
- Separate Additional Satellite Demo Area in a Determined Location, Close to Walk-In or on a Stage, near the action and away from your booth
  - 1 Webinar for 1/2 hour pre show

— LOS ANGELES, CA — Saturday, May 2nd 2020

#### SPONSORSHIP PACKAGES

## PLATINUM SPONSORSHIP — \$75,000

#### **Includes:**

- Awards Event VIP Exclusive Area within the space, with Cocktails and Dinners for your list of Invitation Only Doctors/ Aesthetic Professionals for 30 100 attendees
- (2) Celebrity 20 minute Interviews on the Red Carpet at the event, seated plus award received on the carpet at the awards event. Interview video, raw un-cut free. (1) 20 Minute Media Spotlight highlight one of your new product lines, product launch or device with a key opinion leader on stage. (1) 20 Minute Podcast with an Experienced Podcaster
  - (1) 10x20 prime exhibit space with two chairs, table, and electrical (standard line)
    - LANYARDS with logo
  - Pre and Post Show Marketing of your Booth and Sponsorship throughout the Year to over 200,000 subscribers
    - Profile on Aesthetic Everything ONE YEAR
    - 5 newsletters sent out to over 200,000 subscribers
    - 5 social posts sent to over 2 MILLION followers on 5 social networks

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#### SPONSORSHIP PACKAGES

## SILVER PLUS SPONSORSHIP — \$50,000

#### **Includes:**

- 10x10 prime exhibit space with two chairs, table, and electrical (standard line)
- (2) Celebrity 20 minute Interviews on the Red Carpet at the event, seated plus award received on the carpet at the awards event. Interview video, raw un-cut free. (2) 20 Minute Media Spotlight highlight one of your new product lines, product launch or device with a key opinion leader on stage. (2) 20 Minute Podcast with an Experienced Podcaster
  - Pre and Post Show Marketing of your Booth and Sponsorship throughout the Year to over 200,000 subscribers
    - Profile on Aesthetic Everything ONE YEAR
    - 4 newsletters sent out to over 200,000 subscribers
    - 4 social posts sent to over 2 MILLION followers on 5 social networks

Red Carpet Entry and Dinner - 8 VIP tickets including Red Carpet, Dinner, Cocktails and Professional Photos from your Red Carpet Appearance. 10 FREE General Admission Tickets for your customers to attend the show (\$200 Value Per Person) & 10% Off All Other Tickets

LOS ANGELES, CASaturday, May 2nd 2020

#### SPONSORSHIP PACKAGES

## SILVER SPONSORSHIP — \$40,000

#### **Includes:**

- 10x10 prime exhibit space with two chairs, table, and electrical (standard line)
- (1) Celebrity 20 minute Interview on the Red Carpet at the event, seated plus award received on the carpet at the awards event. Interview video, raw un-cut free. (2) 20 Minute Media Spotlight highlight one of your new product lines, product launch or device with a key opinion leader on stage. (2) 20 Minute Podcast with an Experienced Podcaster
  - Pre and Post Show Marketing of your Booth and Sponsorship throughout the Year to over 200,000 subscribers
    - Profile on Aesthetic Everything ONE YEAR
    - 3 newsletters sent out to over 200,000 subscribers
    - 3 social posts sent to over 2 MILLION followers on 5 social networks

Red Carpet Entry and Dinner - 6 VIP tickets including Red Carpet, Dinner, Cocktails and Professional Photos from your Red Carpet Appearance. 10 FREE General Admission Tickets for your customers to attend the show (\$200 Value Per Person) & 10% Off All Other Tickets

LOS ANGELES, CASaturday, May 2nd 2020

#### SPONSORSHIP PACKAGES

## **BRONZE PLUS SPONSORSHIP** — \$30,000

#### **Includes:**

- 10x10 prime exhibit space with two chairs, table, and electrical (standard line)
- (1) Celebrity 20 minute Interview on the Red Carpet at the event, seated plus award received on the carpet at the awards event. Interview video, raw un-cut free. (2) 20 Minute Media Spotlight highlight one of your new product lines, product launch or device with a key opinion leader on stage. (1) 20 Minute Podcast with an Experienced Podcaster
  - Pre and Post Show Marketing of your Booth and Sponsorship throughout the Year to over 200,000 subscribers
    - Profile on Aesthetic Everything ONE YEAR
    - 3 newsletters sent out to over 200,000 subscribers
    - 3 social posts sent to over 2 MILLION followers on 5 social networks
- Red Carpet Entry and Dinner 6 VIP tickets including Red Carpet, Dinner, Cocktails and Professional Photos from your Red Carpet Appearance. 10 FREE General Admission Tickets for your customers to attend the show (\$200 Value Per Person) & 10% Off All Other Tickets

— LOS ANGELES, CA — Saturday, May 2nd 2020

#### SPONSORSHIP PACKAGES

## **BRONZE SPONSORSHIP** — \$20,000

#### **Includes:**

- 10x10 prime exhibit space with two chairs, table, and electrical (standard line)
- (1) Celebrity 20 minute Interview on the Red Carpet at the event, seated plus award received on the carpet at the awards event. Interview video, raw un-cut free. (1) 20 Minute Media Spotlight highlight one of your new product lines, product launch or device with a key opinion leader on stage. (1) 20 Minute Podcast with an Experienced Podcaster
  - Pre and Post Show Marketing of your Booth and Sponsorship throughout the Year to over 200,000 subscribers
    - Profile on Aesthetic Everything ONE YEAR
    - 2 newsletters sent out to over 200,000 subscribers
    - 2 social posts sent to over 2 MILLION followers on 5 social networks
- Red Carpet Entry and Dinner 6 VIP tickets including Red Carpet, Dinner, Cocktails and Professional Photos from your Red Carpet Appearance. 10 FREE General Admission Tickets for your customers to attend the show (\$200 Value Per Person) & 10% Off All Other Tickets

LOS ANGELES, CASaturday, May 2nd 2020

#### SPONSORSHIP PACKAGES

## BRONZE 2020 "NEW EXHIBITOR" SPONSORSHIP — \$15,000 *Includes*:

- 10x20 prime exhibit space with two chairs, table, and electrical (standard line)
- (1) Celebrity 20 minute Interview on the Red Carpet at the event, seated plus award received on the carpet at the awards event. Interview video, raw un-cut free. (1) 20 Minute Media Spotlight highlight one of your new product lines, product launch or device with a key opinion leader on stage. (1) 20 Minute Podcast with an Experienced Podcaster
  - Pre and Post Show Marketing of your Booth and Sponsorship throughout the Year to over 200,000 subscribers
    - Profile on Aesthetic Everything ONE YEAR
    - 1 newsletter sent out to over 200,000 subscribers
    - 1 social post sent to over 2 MILLION followers on 5 social networks
- Red Carpet Entry and Dinner 4 VIP tickets including Red Carpet, Dinner, Cocktails and Professional Photos from your Red Carpet
  Appearance. 10 FREE General Admission Tickets for your customers to attend the show (\$200 Value Per Person) & 10% Off All
  Other Tickets

LOS ANGELES, CASaturday, May 2nd 2020

#### SPONSORSHIP PACKAGES

## 2020 "NEW EXHIBITOR" SPONSORSHIP — \$10,000

#### **Includes:**

- 10x10 prime exhibit space with two chairs, table, and electrical (standard line)
- (1) Celebrity 20 minute Interview on the Red Carpet at the event, seated plus award received on the carpet at the awards event. Interview video, raw un-cut free. (1) 20 Minute Media Spotlight highlight one of your new product lines, product launch or device with a key opinion leader on stage. (1) 20 Minute Podcast with an Experienced Podcaster
  - Pre and Post Show Marketing of your Booth and Sponsorship throughout the Year to over 200,000 subscribers
    - Profile on Aesthetic Everything ONE YEAR
    - 1 newsletter sent out to over 200,000 subscribers
    - 1 social post sent to over 2 MILLION followers on 5 social networks
- Red Carpet Entry and Dinner 4 VIP tickets including Red Carpet, Dinner, Cocktails and Professional Photos from your Red Carpet Appearance. 10 FREE General Admission Tickets for your customers to attend the show (\$200 Value Per Person) & 10% Off All Other Tickets

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## SPONSORSHIP OPPORTUNITIES

#### **LANYARD**

Support Required: \$5,000 (exclusive)

Each time you meet an attendee, you look at the name around his/her neck and the lanyard. Think of the visibility your company will realize if the lanyard's have your company's name on them!

#### **DINNER WITH FACULTY**

\$20,000 (exclusive)

#### **WELCOME RECEPTION**

Support Required: \$20,000 (exclusive)

#### **FACULTY BREAKFAST**

\$5,000 per day

#### **FACULTY LUNCH**

\$10,000 per day

#### **COCKTAIL RECEPTION**

in exhibit hall: \$7,500

#### **TOTE BAGS**

Support Required: \$10,000 (exclusive)

Put your company name in front of every attendee during the event. As an exclusive supporter, you can enclose one marketing piece inside each tote bag.

#### **COFFEE & WATER STATIONS**

Support Required: \$5,000 per day

#### WI-FI

in exhibit hall: \$5,000

#### PROGRAM FULL PAGE COLOR AD

\$2,600

#### **DOOR DROP**

\$2,000

#### **MEETING INSERT**

\$1,000 (one piece)

#### **MEETING APP**

sponsor: \$5,000

Please email vanessa@aestheticeverything.com if interested in a sponsorship.

— LOS ANGELES, CA — Saturday, May 2nd 2020

## **GENERAL INFO & RULES**

#### **EXHIBITOR DAY**

Saturday, May 2nd 2020, 10am - 5pm

#### **CELEBRITY AND MEDIA RED CARPET EVENT**

Saturday, May 2nd, 5:00pm

#### **AWARDS DINNER**

Saturday, May 2nd, 7:00pm

#### IN-BOOTH DEMOS/PRESENTATIONS/LIVE DEMOS

Allowed for FDA-approved, non-invasive devices.

## BOOTH ASSIGNMENTS AND PODIUM SESSION ASSIGNMENTS

Exhibit booths are assigned when you send in your exhibitor contract and payment is made. Podium session times will be selected in January 2020.

#### **CONTRACTS FOR SPACE**

Full payment for booth fees must be submitted with the application. The signed application and full payment for exhibit fees constitute a contract for the rights to use the space allocated only.

#### **CORPORATE REPRESENTATIVES**

To Be Announced

#### **HOTEL GROUP RATE**

\$239 Per Night

**MAKE A RESERVATION** 

#### **INSTALLATION SCHEDULE**

To Be Announced

#### **CANCELLATION OF EXHIBIT SPACE**

No refunds. Aesthetic Everything will retain 100% of the total contract obligation. Sales and order taking — Exhibitors are free to solicit sales and take orders, but must maintain professional behavior at all times.

— LOS ANGELES, CA — Saturday, May 2nd 2020

## **GENERAL INFO & RULES CONT.**

#### FOOD AND DRUG ADMINISTRATION (FDA)

All medical devices or pharmaceuticals exhibited must have fulfilled all applicable FDA regulations.

#### NON-FDA APPROVED DRUGS AND DEVICES

Exhibitors are reminded that the FDA generally prohibits the advertising or other promotion of investigational or unapproved drugs or devices. The FDA also forbids the promotion of approved drugs or devices for unapproved uses. Unapproved Class II devices may be displayed only if they are the subject of an effective investigational device exemption (IDS). Class I or II devices that have not been approved by the FDA may be displayed only if they are the subject of a pending 501(k) pre-market notification. Any investigational product, including any product subject to pending 510(k), that is displayed or graphically depicted within the exhibit must:

- Contain only objective statements about the product; contain no claims of safety, effectiveness, or reliability.
- Contain no comparative claims to other marketed products.
- Display the statement 'Caution: Investigational Devices. Limited to "Investigational Use" in prominent size and placement; and - Not to be sold or be the subject of order taking or lead retrieval until approved.

Signage that is easily visible should be placed near the devices themselves and on any graphic depicting the device stating: 'This device is not cleared by the FDA for distribution in the United States', or 'This device is limited by Federal Law for investigational use only'.

#### **INSURANCE**

Insurance on all exhibits is the responsibility of the exhibitor.

— LOS ANGELES, CA — Saturday, May 2nd 2020

## THANK YOU TO OUR SPONSORS



























































































































































































— LOS ANGELES, CA — Saturday, May 2nd 2020

WANT TO LEARN MORE ABOUT HOW AESTHETIC EVERYTHING® CAN HELP GROW AND SCALE YOUR PRACTICE?

## **Vanessa Julia**

CEO & Founder

Aesthetic Everything

vanessa@aestheticeverything.com

Aesthetic Everything www.aestheticeverything.com

Assinatic Everything Beauty Expo www.AssinaticEverythingBeautyExpo.com Beauty Wire Magazine www.beautywiremagazine.com



Los Angeles, CA I May 2, 2020

## SPONSORSHIP CONTRACT

	ed by Aesthetic Everything <sup>®</sup> Ll	at <b>AESTHETIC EVERYTHING BEAU</b> T LC to be held in Los Angeles, CA on May 2		
COMPANY NAME (as it should app	ear in all future Congress materia	al)		
STREET ADDRESS				
CITY	STATE	ZIP CODE		
COMPANY REPRESENTATIVE TO EXHIBIT CORRESPONDANCE AN		TITLE PHONE		
E-MAIL	WEB SITE	FAX		
(See prospectus for inclusions)				
PLATINUM PLUS SUPPORT \$100,000	PLATINUM SUPPORT <b>\$75,000</b>	SILVER PLUS SUPPORT \$50,000	SILVER SUPPORT <b>\$40,000</b>	
BRONZE PLUS SUPPORT \$30,000	BRONZE SUPPORT \$20,000	BRONZE 2020 "NEW EXHIBITOR" SUPPORT \$15,000	2020 "NEW EXHIBITOR" SUPPORT <b>\$10,000</b>	
EXTRAS:				
Welcome Reception \$20,000		10. PAYMENT BY CHECK:		
Coffee Station \$5,000 Friday  Saturday Breakfast for faculty \$5,000 Friday Saturday		Check #		
		Make check payable to AESTHETIC EVERYTHING, LLC.		
		BY CREDIT CARD:		
		Credit Card: Visa ☐ Mastercard ☐ Dollar Amount \$		
		Card #		
Lunch for faculty \$10,000		Exp. Date:CVD:		
Friday Saturday		Cardholder's Name:		
		Card Holder Billing Address:		
Exclusive Dinner with faculty \$20	,000			
Thursday		Authorized Signature:		
Friday Saturday				

LANYARDS SUPPORT \$5,000

TOTE BAGS SUPPORT \$10,000 \_\_\_\_\_

Workshop session (extra) \$5,000 includes audio visual support



Los Angeles, CA I May 2, 2020

2. APPLICATION and CONTRACT for exhibit space at AESTHETIC EVERYTHING BEAUTY EXPO. Aesthetic Everything

## **EXHIBIT SPACE CONTRACT**

Beauty Expo managed by A completed application to Ae		held in Los Angeles, CA on May 2, 2020. Return copy of	
COMPANY NAME (as it should	appear in all future Congress mat	erial)	
STREET ADDRESS			
CITY	STATE	ZIP CODE	
COMPANY REPRESENTATIV EXHIBIT CORRESPONDANCE		TITLE PHONE	
E-MAIL	WEB SITE	FAX	
3. PRICE OF BOOTHS	EXTRA EXHIBITOR BADGES	5. PAYMENT	
GRAND TOTAL		PAYMENT BY CHECK:	
	•	Check #  Make check payable to AESTHETIC EVERYTHING, LLC.	
PAYMENT SCHEDULE     Full payment is required upon return of this application.		PAYMENT BY CREDIT CARD:	
		☐ Mastercard ☐ Dollar Amount \$ Credit Card: Visa Card #	
		Exp. Date:CVD:	
		Cardholder's Name:	
		Card Holder Billing Address:	
		Authorized Signature:	

By signing the exhibitor acknowledges having read and agreed the Terms & Conditions on the reverse side of this Contract. Exhibitors understand that this application will become a binding contract upon acceptance by Aesthetic Everything®. Any changes to the information on this application must be provided to Aesthetic Everything® in writing.

Application's Authorized Signature	Title	Date

#### 1. Contract

This application properly executed by Applicant (Exhibitor) shall upon written acceptance by Aesthetic Everything® constitute a valid and binding contract. Aesthetic Everything® reserves the right to render all interpretations and to establish further regulations as may be deemed necessary for the general success of the exhibition. It is further agreed that the conditions, rules and regulations as herein stated and as outlined in the Exhibitor's Service Manual are made a part hereof as though fully incorporated herein, and that the said Exhibitor agrees to be bound by each and every one thereof.

#### 2. Use of Space

Aesthetic Everything® reserves the right to decline, prohibit or expel any exhibit which in its judgment, is out of keeping with the character of the exhibition this reservation being all inclusive as to persons, things, printed matter, product, conduct, sound level, etc.

Distribution of advertising material and exhibitor solicitations of any sort shall be restricted to the Exhibitor's booth. Exhibitor's exhibit or product may not extend beyond the limits of the Exhibitor's booth. Exhibitor shall so arrange his exhibit so as not to obscure or prejudice adjacent Exhibitors in the opinion of Exhibition management. No Exhibitor shall assign or sublet any part of his assigned space without the consent of Aesthetic Everything® in writing. Any space not occupied by the time set for completion of installation of displays will be reassigned at the discretion of the show management. Deposit will be forfeited unless special arrangements have been approved by management. Exhibitor will keep his exhibit open and staffed at all times during the show hours.

BOOTHS - Standard booth equipment (back and side walls, identification sign, two chairs, and one draped table) is provided by Aesthetic Everything® without cost to the Exhibitor. If an Exhibitor plans to install a completely constructed display of such character that the Exhibitor will not require or desire the use of standard booth equipment, no part thereof shall project as to obstruct the view of adjacent booths. No display nor its contents may exceed a height of 8' nor may the sidewalls be higher than 4' within a distance halfway between the backwall and aisle. Raw wood, cardboard or similar material for wings to booths must be covered or painted if they are visible in adjacent booths.

Failure to comply with the rules and regulations of this contract and as stated in the Exhibitor's Service Manual will result in the alteration or removal of the booth at the Exhibitor's expense. Rental fees for services and exhibit space are not refundable.

Exhibitors shall be bound by all pertinent laws, codes and regulations of municipal or other authorities having jurisdiction over the exhibit facility or the conducting of said exhibit, together with the rules and regulations of the owners and/or operators of the facility in which the exhibition is held.

#### 3. Cancellation

REFUND POLICY - No Refunds.

It is agreed that if the Exhibitor fails to comply in any respect with the terms of the agreement, then Aesthetic Everything® shall have the right without notice to the Exhibitor to sell or offer for sale the exhibit space covered by this contract, said Exhibitor to be liable for any deficiency loss or damage the Exhibitor agress to pay the exhibition upon demand together with reasonable expenses and costs incurred by reasonthereof.

It is further agreed that actual occupation of the exhibit space by an exhibit is of the essence thereof, and that should the exhibition be unable to affect the sale of the space as herein provided, the exhibition is then expressly authorized to occupy or cause sold space to be occupied in such manner as it may deem in the best interest of the exhibition without any rebate or allowance whatsoever to the Exhibitor and without in any way releasing said Exhibitor from any liability hereunder, and said Exhibitor expressly agrees to pay the exhibition the full sum as herein set forth.

Aesthetic Everything® will not be liable for the fulfillment of this contract as to the delivery of exhibit space if nondelivery is due to any of the following causes. By reason of the facility being damaged or destroyed by fire, act of God, public enemy, war of insurrections, strikes, the authority of the law, postponement or cancellation of the exposition, or for any cause beyond their control. It will however, in the event of its not being able to hold an exhibit for any of the above named reasons reimburse Exhibitor on a prorated basis on any amount paid in, less any and all legitimate expenses incurred such as but not limited to rent, advertising, salaries, operating costs, etc.

All Exhibitors must have current account balances and maintain such account current thirty (30) days prior to the opening date of the show for advertising, products, or any other product or service previously provided by Aesthetic Everything®. Failure to bring or maintain any account current as such time will result in cancellation of this contract. No refunds will be made as a result of cancellation for this reason nor will such funds be applied against said past due balances, said funds being forfeited.

#### 4. Insurance

Exhibitors must carry worker's compensation, comprehensive general liability including products and completed operations, independent contractors, personal injury, and blanket contractual liability. These coverages must be evidenced by a Certificate of Insurance with a 30-day notice of cancellation provision to the holder and supplied to and naming Aesthetic Everything® as additional insured at least 30 days before the proposed exhibit date. It is strongly recommended that Exhibitors also carry insurance to cover loss of or damage to their exhibits or other personal property while such property is located at or is in transit to or from the exhibition site. While the exhibition provides security guards, this is solely as an accommodation to Exhibitors, and Aesthetic Everything® assume no responsibility for any loss, damage or injury to any property of the Exhibitor or to any of its officers, agents, employees or contractors, whether attributable to accident, fire, theft, or any other cause whatsoever. The Exhibitor expressly agrees to save and hold harmless Aesthetic Everything® its management, agents, and employees from any and all claims, liabilities and losses for injuries to persons (including death) or damage to property arising in connection with Exhibitor's use of the exhibit space, except such losses as may be the result of the sole negligence of the Aesthetic Everything Beauty Expo.

#### Available Services

On behalf of the Exhibitors, Aesthetic Everything Beauty Expo has designated official Exhibition contractors to provide the following: drayage, cartage, furniture, booth and floor decorations, signs, photographs, telephone services, etc. Services of electricians, plumbers, carpenters and other labor will be available and charged for at the then prevailing rates. Contractors and rates will be listed in the Exhibitor Service Manual to be issued separately.

Aesthetic Everything Beauty Expo assumes no responsibility or liability for any of the services performed or materials delivered by the foregoing persons, parties and organizations. Arrangements for these services and payments are to be made between Exhibitors and official Exhibition contractors. Rules and regulations for union labor are made by the local unions and these regulations may be changed at any time. When union labor is required because of building or contractor requirements, the Exhibitor agrees to comply with the regulations.

#### 6. Protection of Facilities

Nothing shall be posted on, or tacked, nailed, screwed, or otherwise attached to the columns, walls, floors, or other parts of the convention hall exhibit area without permission from the proper building authority. Fluids, caustic or staining, must not be used where they may damage floor coverings. Packing, unpacking and assembly of exhibits shall be done only in designated areas and in conformity with the directions of the Exhibits Manager, the convention hall manager or their assistants.

#### 7. Installation and Dismantling

The specific requirements as to time for installation and dismantling of exhibits shall be set forth in the Exhibitor Service Manual supplied to each Exhibitor for the particular exhibition. Such requirements shall be binding upon the Exhibitor as though fully set forth herein.

#### 8. Liability

Exhibitor shall be fully responsible to pay for any and all damages to property, its owners or managers which results from any act or omission of exhibitor. Exhibitor agrees to defend, indemnify and hold harmless owners, managers, officers or directors, agents, employees, subsidiaries and affiliates, from any damages or charges resulting from exhibitor's use of the property. Exhibitor's liability shall include a losses, costs, damages, or expenses arising from or out of or by reason of any accident or bodily injury or other occurrences to any person or persons, including the exhibitor, its agents, employees, and business invitees which arise from or out of the exhibitor's occupancy and use of the exhibition premises or any part thereof.



Los Angeles, CA I May 2, 2020

# PRINTED & DIGITAL SHOW PROGRAM ADVERTISING CONTRACT

The Official Program of Aesthetic Everything Beauty Expo will be distributed digitally and will be promoted through our e-database of 500,000 leads.

As an Advertiser you will receive free bonus features from our digital program:

■ FREE dire	ect link to your websi	te FREE ads on our New	vsletters	
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